



# TOWN OF NORTH CASTLE

## WATER & SEWER DEPARTMENT

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Member  
American Water Works Association  
N.Y. Rural Water Association  
N.Y. Water Environment Association  
Westchester Water Works Conference

### MEMORANDUM

To: Supervisor Schiliro, & Town Board Members

From: Sal Misiti

Date: July 30, 2018

Re: **Results of RFP for Annual Emergency Generator Maintenance Service**

I prepared an RFP for the annual service for fifteen (15) emergency generators located throughout the various water and sewer districts. This service will cover all of our units with the exception of the Sewer Plant generator which is serviced under a separate agreement.

The RFP was sent to several service companies and was also posted on the Town web site. RFP submittals were due and opened on July 26<sup>th</sup>. Results of the eight (8) submitted proposals are illustrated in the table below.

Annual Emergency Generator Service RFP July 2018		
	Company	Proposed \$
1	<b>GenQuip</b>	\$3,820.00
2	<b>Northeast Generator</b>	\$5,450.00
3	<b>Peak Power</b>	\$5,538.75
4	<b>National Standby Generator</b>	\$7,525.85
5	<b>Power Secure Service</b>	\$7,775.00
6	<b>Huntington Power</b>	\$8,827.50
7	<b>Kinsley Power</b>	\$10,729.00
8	<b>Gen Serve</b>	\$12,400.00

Based upon the results, I recommend that the Board accept the proposal from GenQuip in the amount of **\$3,820.00**. GenQuip has worked for us in the past and their proposal is less than what was expended last year. This will result in a cumulative savings throughout the various districts. This agreement will be in effect from August 10, 2018 thru August 1, 2019, at that time the contract can be extended for an additional year at the same pricing, should both parties agree. If you should have any questions or if additional information should be required please do not hesitate to contact me.